



Managing Your Research Journey and Publications Portfolio

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The Currencies from Publications

- Research Quality
- Research Productivity
- Impact
- Reputation
- Most importantly, enjoyment & growth

Managing Your Research Journey

- Scholarship as conversation
- 2 Engagement enriches scholarship
- 3 Partner judiciously and responsibly
- Develop a research strategy for projects and a publication strategy for papers
- 5 Eggs in one basket—or not
- 6 Perseverance pays off, almost always
- ⑦ Desire to succeed greater than fear of failure

1. Scholarship as Conversation

THE UNSUCCESSFUL SELF-TREATMENT OF A CASE OF "WRITER'S BLOCK"¹

DENNIS UPPER

VETERANS ADMINISTRATION HOSPITAL, BROCKTON, MASSACHUSETTS

REFERENCES

¹Portions of this paper were not presented at the 81st Annual American Psychological Association Convention, Montreal, Canada, August 30, 1973. Reprints may be obtained from Dennis Upper, Behavior Therapy Unit, Veterans Administration Hospital, Brockton, Massachusetts 02401.

Received 25 October 1973. (Published without revision.)

COMMENTS BY REVIEWER A

I have studied this manuscript very carefully with lemon juice and X-rays and have not detected a single flaw in either design or writing style. I suggest it be published without revision. Clearly it is the most concise manuscript I have ever seen—yet it contains

sufficient detail to allow other investigators to replicate Dr. Upper's failure. In comparison with the other manuscripts I get from you containing all that complicated detail, this one was a pleasure to examine. Surely we can find a place for this paper in the Journal—perhaps on the edge of a blank page.

A MULTISITE CROSS-CULTURAL REPLICATION OF UPPER'S (1974) UNSUCCESSFUL SELF-TREATMENT OF WRITER'S BLOCK

ROBERT DIDDEN

RADBOUD UNIVERSITY NIJMEGEN

Jeff Sigafoos

UNIVERSITY OF TASMANIA

Mark F. O'Reilly

UNIVERSITY OF TEXAS AT AUSTIN

GIULIO E. LANCIONI

UNIVERSITY OF BARI

AND

PETER STURMEY

QUEENS COLLEGE, CITY UNIVERSITY OF NEW YORK

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doi: 10.1901/jaba.2007.773

The consistency between the findings of this multisite cross-cultural replication by Didden, Sigafoos, O'Reilly, Lancioni, and Sturmey and those reported in Upper's now-classic paper on writer's block (Upper, 1974) are remarkable and serve to substantially extend the generality of Upper's findings. The consistency between the editorial opinion of the action editor, Linda LeBlanc, whose reviewer comments are enclosed verbatim parenthetically here () and this paper is equally remarkable. This kind of symmetry is rare in any science and particularly rare in behavior analysis, and

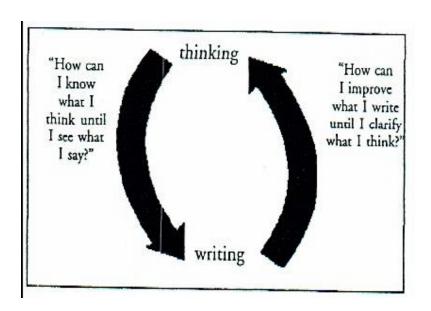
REFERENCE

Upper, D. (1974). The unsuccessful self-treatment of a case of "writer's block." *Journal of Applied Behavior Analysis*, 7, 497.

Received July 2, 2007 Final acceptance July 5, 2007 Action Editor, Linda LeBlanc

because of it I was compelled to accept the Didden et al. paper without revision. I did not change one word, and this is a first in my tenure as editor. Another virtue of the paper is its awe-inspiring brevity. It is my hope that it will one day serve as the model for Brief Reports in *JABA*. I was reminded of a remark often attributed to Mark Twain, "I am sorry I wrote such a long letter, I did not have time to write a shorter one." In the spirit of that remark, I salute the authors for the time they took to prepare this lovely little paper. — Patrick C. Friman, Editor

Huff Advice: THINK before you write Then -- WRITE to help you rethink.



Critical questions:

- Which conversations should I participate in?
- Who are the important "conversants?" members in the audience
- What are they talking about now? their beliefs & assumptions
- What can I add to the conversation?

Source: Anne Sigismund Huff, Writing for Publication, Thousand Oaks, CA: Sage, 2002

2. Engagement Enriches Scholarship

Making Contributions: The Grand Challenge



Interesting, but is it true?

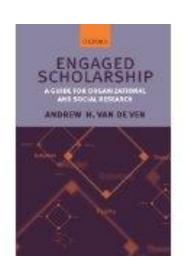


True, but is it interesting?

Types of Engaged Scholarship (The Myth: One Type)

Research Question/Purpose

To Describe/Explain



Detached Outside

Research Perspective

Attached Inside Basic Science
With
Stakeholder Advice

Tor
Professional Practice

Co-Produce
Knowledge
With Collaborators

Policy/Design Science
Evaluation Research
For
Professional Practice

Action/Intervention
Research
For a Client

To Design/Intervene

Engagement in the Profession





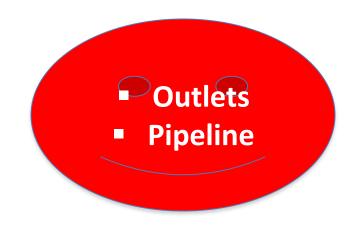


- Development
- Advice
- Collaborations
- Relationships
- Support

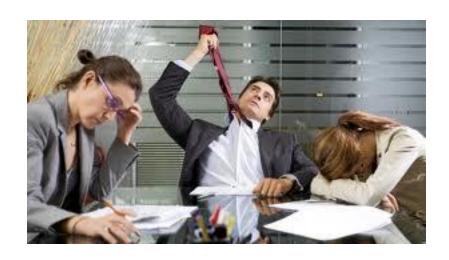
3. Conceive Projects With a Research Strategy, Craft Papers With a Publication Strategy



- Staying power
- Personal commitment
- Field opportunities
- Multiple perspectives
- Empirical materials



4. Partner, But Cautiously





Risk: Misaligned Expectations

MITIGATION STRATEGIES

- Select partners carefully
- Establish understanding
 - Objectives
 - Partners & roles
 - Interactions
 - Deliverables & timelines
 - Intellectual property rights
- Schedule periodic review meetings



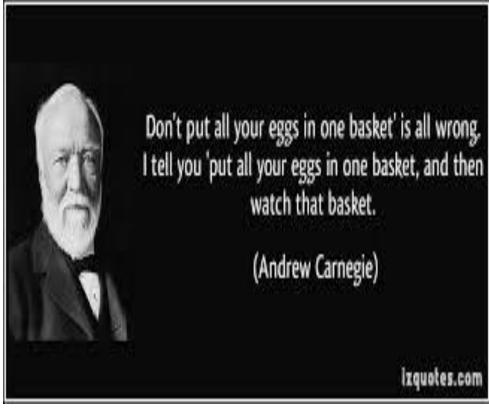
NOT how I thought the rubber meets the road!

And, Partner Responsibly

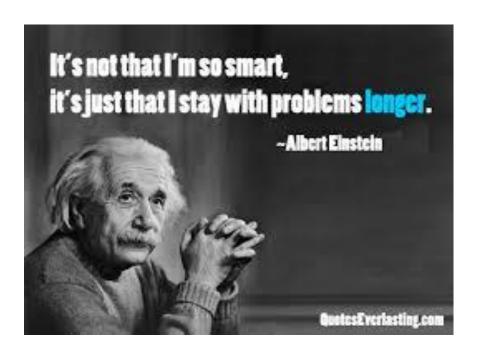


5. Eggs in One Basket—Or Not



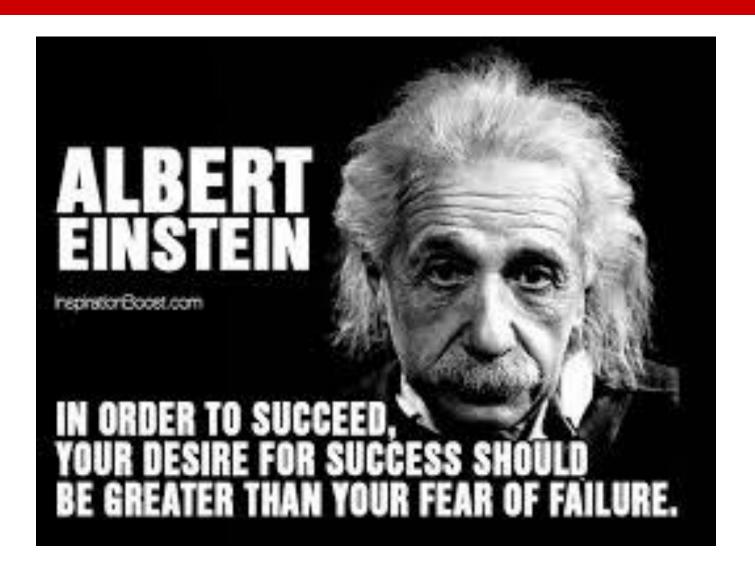


6. Perseverance Pays Off, Almost Always





7. And, Finally.....









Comments welcome!

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